9 June 2021

Session n°1:

Post-COVID-19: Resilience building and new opportunities for Caribbean businesses













11 TH EDF

European Development Fund

Regional Private Sector Development Programme



11[™]EDF

European Development Fund
Regional Private Sector Development Programme

FINANCE & INVESTMENT

Caribbean Export: Who We Are





























Caribbean Export, established in 1996, is the trade development and investment promotion agency of the 15 CARIFORUM States.

Our **Board of Directors** is appointed by each State. The Agency reports to the CARIFORUM Council of Ministers, which appoints the Executive Director and Deputy Executive Director.



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Our Mission

To enhance the competitiveness and value of Caribbean brands through the delivery of transformative and targeted interventions in export development and investment promotion.



Caribbean Export: Who We Are









Caribbean Export is proud to partner with the CARICOM Secretariat and the European Union in promoting the sustainable development of the CARIFORUM States.

The Agency is currently implementing the 11th EDF



Regional Private Sector Development Programme, which seeks to "contribute to the gradual integration of CARIFORUM countries into the world economy, enhancing regional economic growth and by extension alleviate poverty."

European Development FundRegional Private Sector Development Programme



Caribbean Export: What We Do





Enhance the competitiveness of regional small and medium-sized enterprises (SMEs), Caribbean Export:



Training and Capacity Building



Access to Finance (Grants, Angel Investment)



Export Promotion



Export Development



Advocacy



Investment Promotion

Sectors of Focus











CREATIVE INDUSTRIES



SPECIALISED TOURISM



MANUFACTURING



INFORMATION TECHNOLOGY



RENEWABLE ENERGY



INVESTMENT PROMOTION

Technical Assistance Programme





Objectives of TAP:

To provide direct support to the region's SMEs on a non-reimbursable basis;



- > To provide support to facilitate activities focusing on business continuity;
- To facilitate the increase of exports within the Caribbean and/or international markets; and



Technical Assistance Programme





Objectives of TAP:



To capitalise on the benefits of bilateral or multilateral arrangements within the region or with ACP or EU partners.



Available Funding



Minimum amount: US \$5,000

Maximum amount: US \$15,000





Technical Assistance Programme





• Programme Launched on May 31, 2021

 TAP Application Form, Budget template, TAP documents, and information can be found at Caribbean Export's website: www.carib-export.com

 Webinar to learn how to apply to the programme on June 10, 2021 at 2:00 – 4:00 p.m. Visit www.carib-export.com to register.



Caribbean Business Angel Network





- Established in 2017 under the Link Caribbean programme.
- Connecting angel investors with entrepreneurs.
- >Constitutes:
 - First Angels Jamaica
 - First Angels Jamaica OECS Chapter
 - Enlaces (Dominican Republic)
 - Grenadiers Angels (Haiti)





Caribbean Business Angel Network





INVESTORS JOINING CBAN WILL:

- ➤ Gain access to pre-screened Pan-Caribbean deal flow;
- ➤ Network with like-minded investors;
- ➤ Gain access to resources for angel investors;
- ➤ Receive assistance with new group formation and development.



Caribbean Business Angel Network





ENTREPRENEURS JOINING CBAN WILL:

- ➤ Gain access to international industry level knowledge on Angel Investing;
- ➤ Showcase their businesses to accredited Angel Investors (pitch events, Proseeder);
- ➤ Be offered assistance in the preparation of pitches;
- > Be offered follow-up support during the deal negotiation.







Ready to join CBAN:

https://www.carib-export.com/programs/cban/





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Thank you



