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# Innovations Session N°23

Opportunities in cross-border  
value chains for entrepreneurs



INNOVATIONS<sup>Wi-Fi</sup>  
SERIES



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# Zabbaan Industrie : An innovative model based on a fair value chain

1

## Upstream

- 50,000 smallholder farmers across Mali,
- 45 sectors
- We have reforested more than 500 hectares with women farmers.



2

## Heart of the agricultural value chain

- 1 food processing Industrie based in Bamako
- 4 pre-treatment units
- Team: 35 direct jobs and 45 part-time employees, 80% of whom are women



3

## Downstream of the value chain: Zabbaan is conquering the world West Africa - Europe

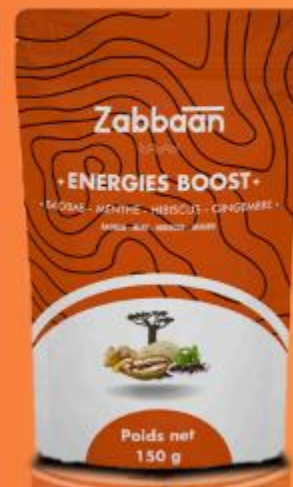
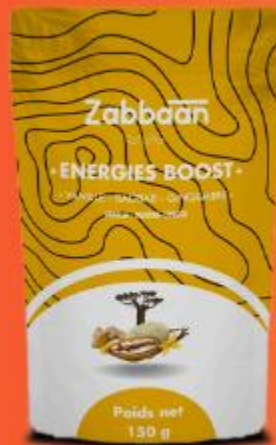


Exotic wholesalers in Europe, Africa department with the Carrefour group and a revolution with sales on social networks in Mali





Gamme	Produit
Jus fruités	
Jus Doumanii	
Tisane bien-être	
Energie Boost - Fruits secs- Noix de Cajou - Vétivers en Tisane	
Confitures	



# The role of innovation in shaping inclusive and sustainable landscape restoration.



Zabbaan Institute is Mali's first foodtech and foodpackaging company specializing in agricultural sector development along the value chain, as well as youth and women's entrepreneurship in rural and urban areas.

From its inception to the present day, the Zabbaan Institute has worked with several institutions, NGOs, organizations, and businesses in Mali and the surrounding sub-region (Niger and Senegal). Zabbaan Institute has launched 120 women's agricultural cooperatives across Mali.



Inspired

to accompany

innovate

Bouster

Accelerate





# Parteners



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# Thank you

