9 September 2025



Innovations Session N°24 Innovation and technology adoption by entrepreneurs

INNOVATIONS SERIES







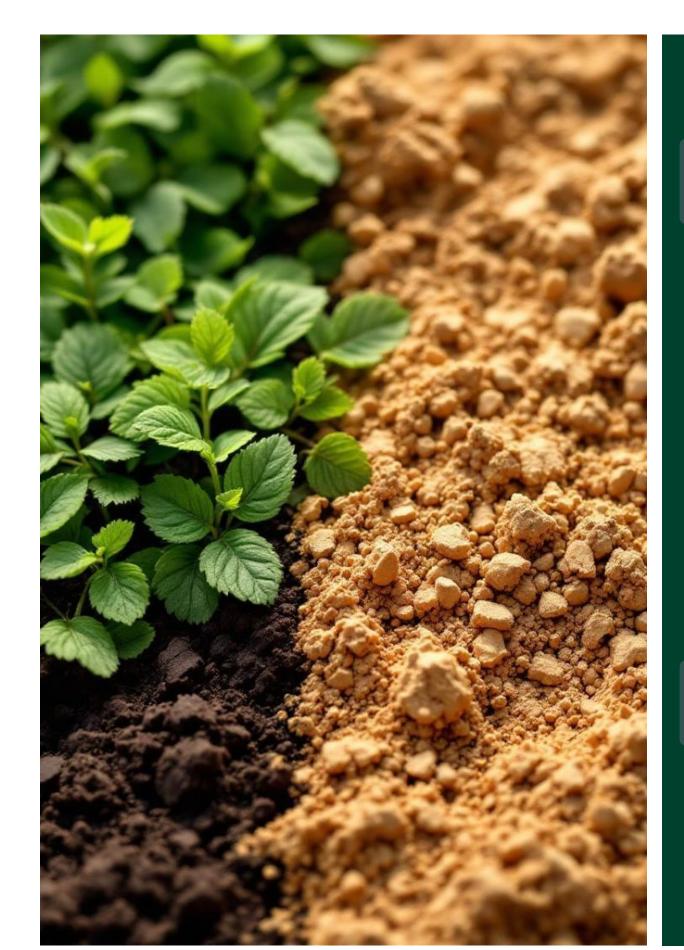
Safi Organics:

Regenerating African Soils, Empowering Farmers

By: Samuel Rigu

Sept 2025

Problem: Soil Degradation Crisis = 4B Loss per Annum





Widespread Soil Degradation

65%

Due to acidified fertilizer



Reduced Productivity

34%

Cereal yields down 64%

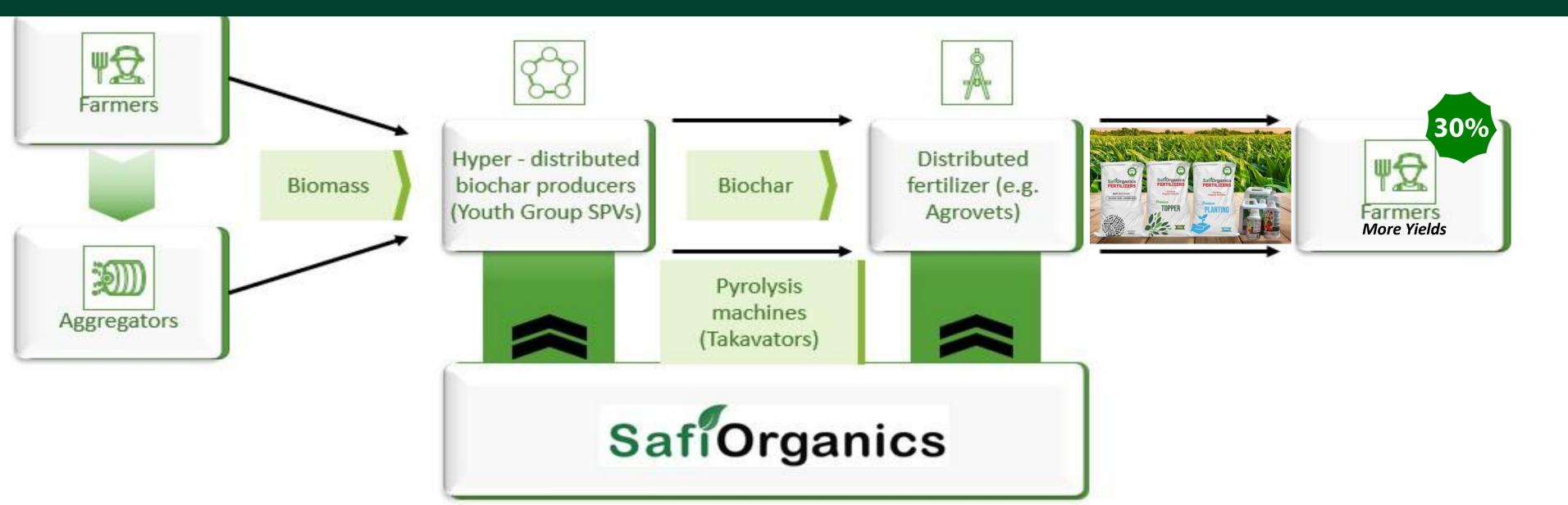


Unaffordable Inputs

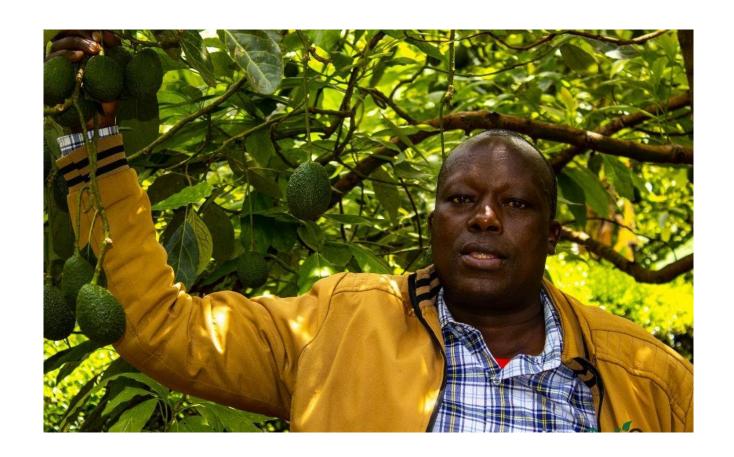
Pay 2-6x higher



Our Product: Locally produced, Soil specific and carbon-negative organic fertilizer blends



Voices of Success: Farmer Testimonials



Rev. Jared Oseko, Kisii

"Before Safi, the fruits were few, small and unhealthy. Now all trees are bearing more and bigger fruits doubling my income. I can now pay school fees and save."



Caroline, Kirinyaga Women Farmers Group

"Our group has reduced costs and improved soil health. More coffee, I testify Safi works."

Impact: Proven Impact with Momentum for Scaled Growth

Today

>18K

Farmer Customers

200

Rural Jobs

20K Ton

CO₂ removed

35K Ton

Waste recycled



2027

>200K

Farmer Customers

1,700

Rural Jobs

200K Ton

CO₂ removed

350K Ton

Waste recycled







Join the Soil Revolution

Support Us

Share our story with your audience

Invest With Us

We are seeking \$3M to reach 100K Farmers in 2 years

Visit us

Come and experience first hand how we impact lives























Samuel Rigu, Co-Founder & CEO

Email: ceo@safiorganics.co.ke

Website: https://safiorganics.co.ke/





This event was organised by the Fit For Market Plus programme, implemented by COLEAD within the framework of Development cooperation between the Organisation of African, Caribbean and Pacific States (OACPS), and the European Union (EU).

This publication has been produced with the financial support of the EU and the OACPS. Its contents are the sole responsibility of COLEAD and can under no circumstances be regarded as reflecting the position of the EU or the OACPS.

