

23 OCTOBER 2025



Session n°19:

Transforming Agrifood Systems: Opportunities for entrepreneurs in the Caribbean and Latin America



Caribbean Agrifood Business Series ...



Funded by
the European Union

EDEN HERBS & SPICES NV

Entering the Regional Market

Processing & Exporting Quality Natural Products



Who are we?

Location:

District Wanica - Suriname

Partners:

- ASAP Agri Farm
- Agro Cooperation Kawna Opo WA – Out-growers Commewijne
- Sur Organic & Hydro Crops
- Soesila Ramautar | Agronomist | – Co-Trainer
- Cooperation Asajaka Weno Verwerking U.A. – Indigenous women in Pierre Kondre



Specialize/ focus



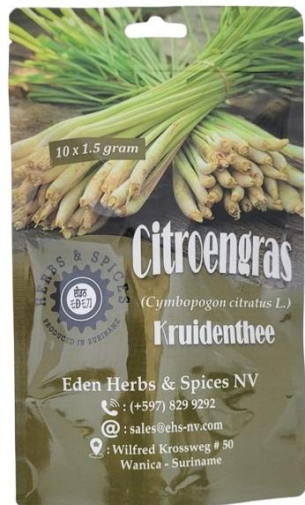
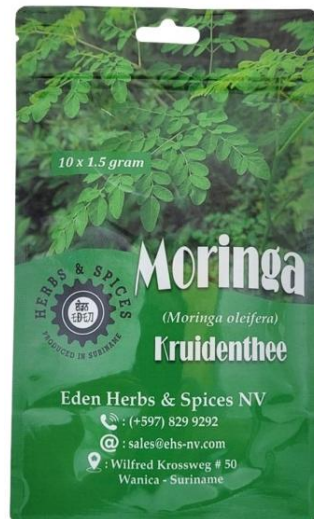
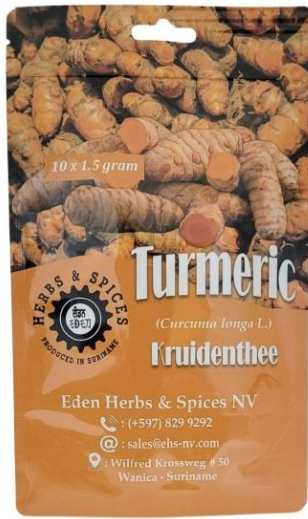
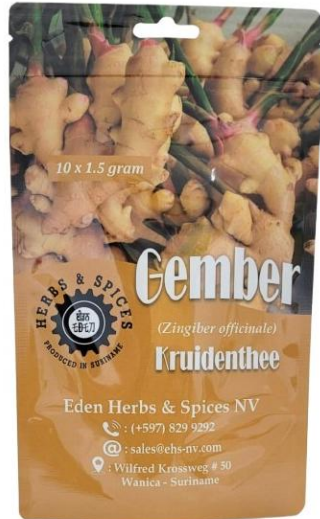
- Processing of medicinal & non-medicinal herbs & spices
- No use of preservatives – natural/ pure production
- Use of production machine – clean production
- A number of five herbs in our basic product line (total: 26 products):
 - Ginger | Gotu Kola | Moringa | Hibiscus (Sorrel) | Turmeric => Tea/ Powder & Capsule

Our Product List

TEA	POWDER	CAPSULES	SPICES	OILS	OTHER PRODUCTS
Ginger	Ginger	Ginger	5 in 1 Spices	Niaouli Herbal Oil	Syuru Mix Ice Tea
Gotu Kola	Gotu Kola	Gotu Kola	Red Pepper Flakes	Coconut Oil – Cold	Lemongrass Mix Ice Tea
Moringa	Moringa	Moringa	Black Pepper	Coconut Oil – Hot	Shredded Coconut
Sorrel/ Hibiscus	Sorrel/ Hibiscus	Sorrel/ Hibiscus			
Turmeric	Turmeric	Turmeric			
Lemongrass					
Tea Mix					



Products view



Challenges in Production



- Climate Change

- ❖ Open field cultivation – Crop losses – too much rain/ drought
- ❖ Fluctuating prices raw materials

- Technology & Innovation

- ❖ High cost to build processing machines locally
- ❖ Expensive to-no-availability of processing machines

- Human capital

- ❖ Small pool of qualified food processing technicians and maintenance technicians

Finance & Export Challenges

- Finance

- ❖ High demands and difficult access to low interest financial resources
- ❖ High interest rates on standard loans

- Cross border trade

- ❖ High logistic cost | delays | small shipments
- ❖ Certifications & regulatory compliance



How We Deal with Challenges



- ❖ Cooperation with Out-growers from different districts
- ❖ Year-round price contracts
- ❖ We order our own machines from the factories in China
- ❖ We work with indigenous women of Cooperation Asajaka Weno
Verwerking U.A. – village Pierre Kondre
- ❖ We have parttime maintenance technicians on speed dial
- ❖ Payment arrangements with our suppliers (out-growers)
- ❖ We work with a freight forwarder/ processing companies
- ❖ We are in the preparation phase of certification
- ❖ We work close with the Ministries of Agriculture & Economic Affairs

Expansion Regional Markets

- Target Markets:

- ❖ Caricom countries | Latin America
- ❖ Netherlands | Dubai (End of October 2025)

- Preparation towards Expansion

- ❖ Upscaling and optimizing packaging, consistency & quality
- ❖ Establishing contacts with companies in relevant markets

- Opportunities

- ❖ High demand for natural | pure products
- ❖ Leveraging regional trade contracts and partnerships

- Challenges

- ❖ Logistics | Regulations | Certification | Competition



Conclusion

Important:

Eden Herbs & Spices is READY to talk business

Challenges:

Logistics | Regulations

Opportunities:

Expansion to Caribbean Market | partnerships

Our future goals:

Growing export | Contribution to healthy citizens in the region



Thank You | Gracias | Bedankt | Merci



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Thank you

